ADVICE ON VALUATION AND DISPOSAL OF STAMP COLLECTIONS

Dawlish Stamp Club receives many requests about valuation and disposal of stamp collections. Valuation is very time-consuming, and consequently we trust that you will understand if we say that we have had to decide as a matter of policy in regard to all such queries from non-members of the Society, that we cannot offer more than the following general advice and suggestions:

- 1. Many such collections have been started in childhood but not followed up later in life. If accepted by an auctioneer at all, these are unlikely to fetch more than £10-£20. In our experience, single such collections might just as well be donated to charity. Unused modern British stamps are best used as postage as these are normally traded at a discount below face value.
- 2. On the other hand, collections which have been developed over a lifetime may will be of interest to a dealer/auctioneer and public auction is as fair and reliable a way as any of ensuring that the best price is realised on the day. Collections assembled by one's parents or grandparents will merit close inspection before disposal. But please note that even these may not raise at auction more than 10-20% of their apparent value as indicated by a catalogue such as Stanley Gibbons; unusually good or outstanding collections may perhaps attain 30-40% or so. Please note also that condition and presentation are vital: if stamps are torn, stained, stuck to the album page by damp or otherwise faulty, they are largely worthless. Disappointingly, even ranges of First Day Covers over several decades may well not repay the initial investment, since many thousands of people collect in this way.
- 3. There are of course many dealers/auctioneers up and down the country googling 'Philately' or 'Stamp Collecting' will bring them up on your PC screen. Here we restrict ourselves to mentioning the local auctioneers and it may be convenient for you to contact them and seek their view on your material:

South West Philatelic Auctions
Phone 01752 698089
https://www.swpa-stamp-auctions.com

Somerset Stamp Auctions
Phone 01823 681358
www.somersetstampauctions.com